



Uncommon Year 2010  
**Uncommon Heroes**

**The faces of our heroes are varied.**

Some don uniforms, laying their lives on the line to protect and serve. Others wear business suits, championing for change.

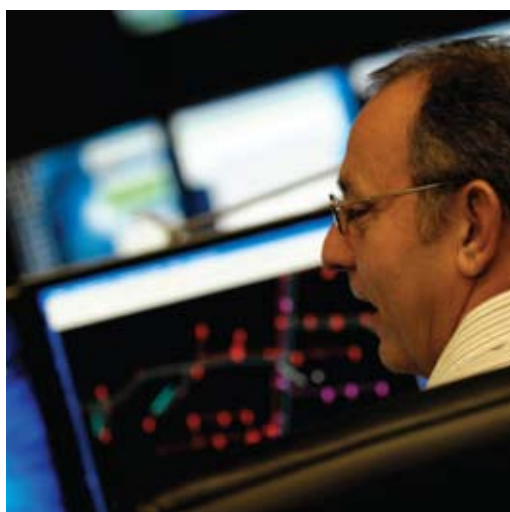
Still there are others who fly a bit more under the radar. These uncommon heroes rise to the challenges of everyday life in hopes of improving the lives of their families, friends, co-workers and communities. This past year at NES, we have seen such people rise to the forefront at work and through their personal endeavors.

In addition to being linemen, meter readers, customer relations representatives and engineers, NES employees are also everyday heroes – mentors, fundraisers, volunteers and neighborhood leaders – who are stepping up to the plate and effecting change in their communities.

As you will read in the following pages, NES is an organization that shares the philosophy of many of its employees. Whether we are working overnight to restore power during a severe weather crisis, answering a customer's question via social media or partnering with Big Brothers of Nashville to offer much-needed assistance to individuals struggling to pay their electric bills, we strive to be a helping hand – an uncommon hero – to our customers and the Greater Nashville community as a whole.

We are proud of our commitment, not only to provide affordable and reliable electricity, but also to make Nashville a better place.

The next time you see an NES employee, look closely, and you'll see the face of a hero.



2010 NES Annual Report photo credits: Dean Dixon, Dean Dixon Photography; Nashville flood photos: Donn Jones Photography; Tim Hill, NES Communications



NASHVILLE ELECTRIC SERVICE

## Uncommon Year | 2010

It always gives us great pleasure to look back over a year – especially one that was filled with significant achievements, challenges and opportunities — and to know that, collectively, we were successful.

In April, NES received a long-sought-after industry recognition. For the past four years, employees across the company have worked tirelessly to raise the bar in customer service, reliability, community investment, environmental commitment and many other areas. Their efforts were recognized when NES received the American Public Power Association's Diamond status, the industry's highest designation given for reliability, safety, training and system improvement. NES was one of only six public electric utilities in the nation to receive this designation.

Just one week later on May 2, a major thunderstorm system poured more than 13 inches of rain on Nashville in a 36-hour period, the largest recorded since 1979. The extensive flooding caused widespread damage to most of Nashville and the surrounding areas. Yet, as Nashville has seen so many times before . . . the worst in Mother Nature brought out the best in us. As emergency personnel and volunteers across the city provided aid to those in need, NES employees showed unwavering commitment to our customers, working day and night for seven consecutive days to restore power to our community – even though many of them were victims of the flood themselves.

We are also proud that Fitch reconfirmed our AA+ bond rating for the second time, making NES one of only four utilities nationwide to attain this rating. Additionally, our customer service ratings improved significantly this past year as reflected in J.D. Power's annual ranking.

We have also made significant strides in several of the programs and services we offer our customers. In just over a year, we've had more than 62,000 customers join our E-bill program, our Facebook and Twitter accounts have gained more than 3,000 fans and followers, and our website ranks as one of the best public utility websites in the nation. We also launched our new Balanced Billing program, which helps customers guard against large fluctuations in bill amounts over the year.

NES employees continued their involvement within the community. This past year, NES received the Pillar and Corporate Champion awards from United Way and the Community Health Charities for our 2009 Combined Needs Appeal Campaign, and NES was recognized as the 2009 Academy for Women of Achievement corporate honoree by the YWCA of Nashville and Middle Tennessee for our commitment to helping women enter the work force and advance in their careers, and to providing a positive work environment for female employees.

As we have so often stated – our employees are our greatest asset and truly are our heroes. Their commitment and dedication are why we will be able to meet future challenges with confidence and why this year's NES annual report is dedicated to them.

The following pages are filled with their names, their achievements and their impressive stories.



Decosta Jenkins  
President and CEO



Marilyn Robinson  
Chairwoman of the Board



"Congratulations to Nashville Electric Service for receiving the electric industry's highest recognition for reliability, safety, work force development and system improvement."

*- Nashville Mayor Karl Dean*

## NES Recognized For Customer Reliability

Electricity is something we couldn't live without. We rely on it to accomplish the simplest of everyday tasks. Using a computer. Charging a cell phone. Turning on a light. It is so readily available that we often take for granted that reliable power is possible in Nashville because of the around-the-clock work the men and women of NES provide.

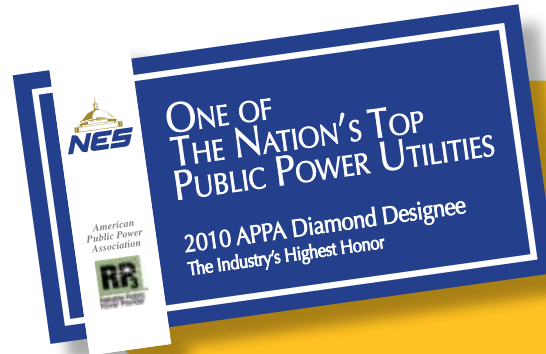
Since its inception in 1939, NES has been committed to providing safe, efficient and reliable electric service. This past year, the American Public Power Association took notice by awarding NES with the Reliable Public Power Provider (RP3™) Diamond status – the electric industry's highest designation.

As one of only six public electric utilities in the nation to receive the national recognition this year, NES demonstrated excellence in four core areas – reliability, safety, work force development and system improvement.

"It's an honor to be a national RP3™ Diamond designee and to join the approximately 4 percent of the nation's public utilities that have achieved this status," said Decosta Jenkins, NES president and CEO. "This recognition is a tremendous testimony to both the quality work of our employees and the support and leadership of our board and employee management team."

NES Vice President of Operations Paul Allen sees the award as a reflection of NES' commitment to its customers and to the Greater Nashville community.

"It shows that we are willing to do what it takes to do the job right," said Allen. "We work hard every day to both improve and maintain the highest levels of service."



NES received the RP3™ Platinum designation in 2006 and 2008. The utility will hold the RP3™ Diamond status for two years. This achievement is a special one and is receiving high praise from customers and even local officials.

Nashville Mayor Karl Dean congratulated NES for its accomplishments.

"Congratulations to Nashville Electric Service for receiving the electric industry's highest recognition for reliability, safety, work force development and system improvement," Dean said. "Being one of only six publicly owned utilities in the nation this year to achieve Diamond status is a true testament to the utility's dedication to providing the Nashville community with safe and reliable electricity."





"There are many heroic stories that emerged from the disaster that all of Nashville confronted together," said Decosta Jenkins, NES president and CEO.

"I will forever be proud of our employees' unwavering commitment to helping our city recover from the flood."

## We Are Nashville

May 2, 2010, is a day no Middle Tennessean will soon forget. Over a span of 36 hours, more than 13 inches of rain fell down upon Nashville and surrounding cities. While many people's routines were brought to a screeching halt, the jobs of many men and women were just beginning.

Such was the case with NES veteran and supervisor Melvin Wyatt. When the rain first started falling at NES' West Center, Wyatt wasn't the least bit concerned. A few hours later, however, he had no choice but to climb out of the window and get on the roof and call for help. Help arrived by boat almost six hours after the ordeal began.

"I have been at NES for 33 years and have seen West Center flood several times, so initially I was not alarmed," Wyatt said.

Wyatt was just one of hundreds of NES employees who stayed on duty and risked his life to do his job. After being rescued, Wyatt went straight back to work.

"I was not going to let this flood stagger our city on my watch," Wyatt said. "We worked around the clock to simultaneously disconnect power in some places and reconnect in others. Safety was our main priority, and we didn't stop until the job was done."

Overall, NES' West Center lost 37 trucks, including 19 bucket trucks, as well as one-third of the materials and tools that linemen use to restore power. Despite these and other challenges, NES employees plugged away, methodically restoring safety and power quickly to the community.

When all was said and done, NES employees had worked nearly 30,000 hours of overtime, restored power to 44,000 locations, handled 75,000 outage calls and had 55 crews working 12-hour shifts until all power was restored. Eight days after the flood, only 300 customers were without power.

These numbers are powerful reminders of the flood losses, but tell only part of the story. The truth is that, while NES was restoring power, hundreds of its customers were dealing with the loss of their homes and possessions. Others dealt with the loss of a loved one.

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"We knew there was nothing we could do to bring back the lives that were lost and the possessions that floated away," said Tim Hill, NES corporate communications supervisor. "But we wanted to do whatever we could to make sure customers had one less thing to worry about. That's why we waived our usual mandatory turn-on and transfer fees for flood victims."

NES' handling of the flood-relief efforts was recognized by its customers. Customer Sandra Estep wrote: "I just want to say a big 'THANK YOU' to all the people at NES for their dedication in the face of such danger. I pray for you each day. There are not enough words in my dictionary to express my thankfulness."

In the end, NES crews, like many other emergency personnel and volunteers, put their safety on the line to help their neighbors, and they wouldn't have had it any other way.



Uncommon Year | **Many of NES' employees were victims of the flood, losing homes, possessions and vehicles.**

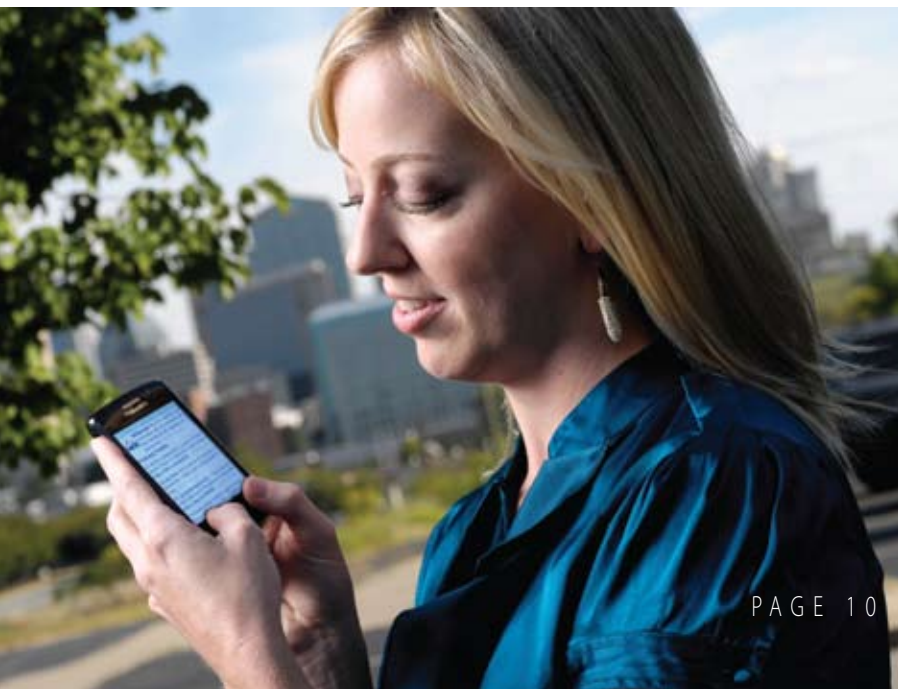
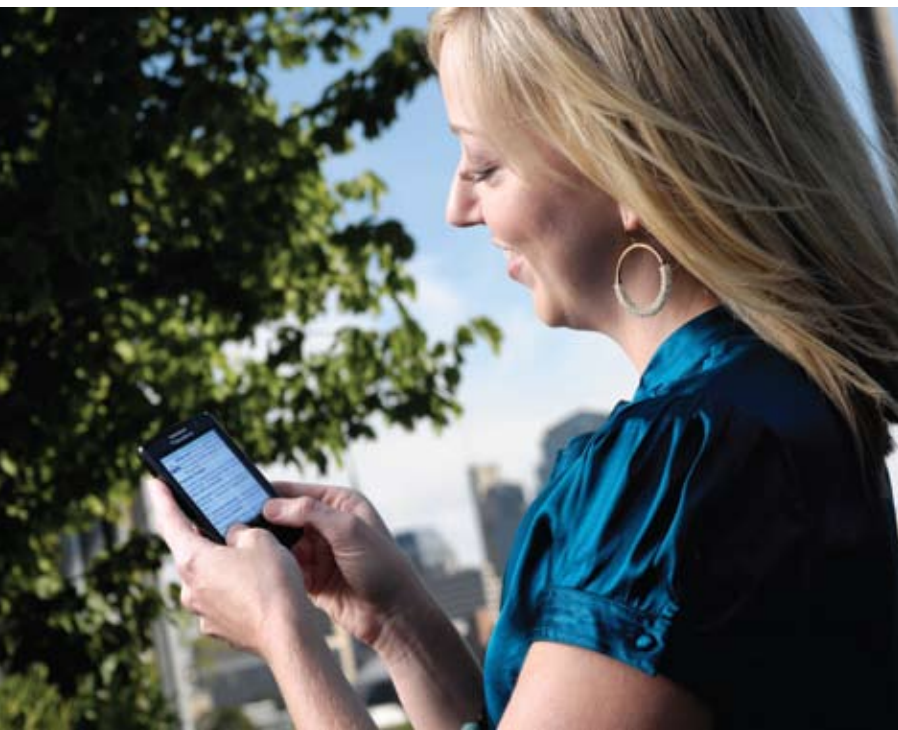


Wanting to help out NES employees who were victims of the flood, NES held a fundraiser and raised more than \$39,000.



## Flooding fact |

A new two-day rainfall record was set when 13.57 inches fell on May 1 and 2. It shattered the previous record of 6.68 inches on September 13 and 14, 1979.



**“The first time I reached out to NES via Twitter I was astounded that I received a reply @NESpower. Woah! Seriously there is a real person doing this Twitter account? That’s crazy! Thank u whoever u are!”**

“Customers are asking us questions, providing us with feedback and sharing conservation tips with other users.”

– NES communications specialist Laurie Parker

## Social Media Provides NES With New Way To Reach Customers

When Beth Donahue-Weedman experienced an extended power outage during Nashville's May 2010 flood, she turned to NES' Twitter feed for help and was surprised with the response she received.

"The first time I reached out to NES via Twitter I was astounded that I received a reply," Donahue-Weedman said.

So astounded, in fact, that she decided to tweet about the experience: "@NESpower. Woah! Seriously there is a real person doing this Twitter account? That's crazy! Thank u whoever u are!"

Donahue-Weedman was right. While some NES service workers in the field were risking their lives and helping customers during the May flood, others sat at their computers actively monitoring Facebook and Twitter – answering customers' questions and addressing their concerns.

NES entered into the social media conversation in early 2009. At the time, electric utilities using social media to actively communicate with their customers were few and far between, but NES saw social media as an opportunity to further strengthen its ability to engage with customers and provide them with excellent service.

With electricity rates on the rise and an increased interest in conservation, NES began using social media tools to post conservation tips and provide customers with ways to help them reduce their electric bills and their impact on the environment.

The social media outlets are also being used as customer service tools and keeping people abreast of news about NES programs and updates on power outages in a timely fashion.

The reaction to NES' social media offerings has been good. Matthew Burks, a senior manager at ESource (a provider of research, advisory and information services to utilities, major energy users and other key players in the retail energy marketplace), sees NES as an industry leader on social media.

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## Uncommon Year | UNCOMMON HERO

**NAME:** Randy Sexton

**OCCUPATION:** Power Equipment Operator II – West Center

**COMMUNITY INVOLVEMENT:**

Randy Sexton has an extreme love for cooking, especially barbecuing, and he uses his culinary talents to help those in need. Over the years, he has competed in a number of cooking competitions that benefit nonprofits. In August, he participated in the Music City BBQ Festival along with more than 100 other competitors. The festival benefits the Shriner's Hospital, Vanderbilt Children's Hospital and the American Cancer Society. Sexton also finds himself catering gatherings for bereaved families. He is a firm believer that food can be comforting in times of loss.





“NES was one of the industry’s earliest implementers of online social media channels,” Burks said. “It took the first steps into uncharted waters and paved the way for many others in the utility industry, providing guidance, best practices and perspective to these new and innovative channels. NES has continued to develop its online presence and has been able to effectively utilize these channels in both day-to-day and crisis situations.”

NES communications specialist Laurie Parker says NES customers have become engaged with the NES brand in a way that she’s never seen before.

“Customers are asking us questions, providing us with feedback and sharing conservation tips with other users,” Parker said.

One of the most recent projects designed to encourage a dialogue between NES and its customers was the “Go Green on the Silver Screen” YouTube contest. The contest asked customers to grab their video cameras and tell NES why their home needed an In-Home Energy Evaluation. The videos were judged by a panel of energy experts, and fans had the chance to vote for their favorites.

The grand-prize winner received a free In-Home Energy Evaluation and up to \$4,500 in home energy improvements from E3 Innovate.

Due to the contest, the number of NES’ YouTube channel views increased by 62 percent in just two weeks. Although the contest is over, NES continues to capture the attention of its YouTube channel viewers with videos such as “Learn How To Insulate Your Attic” and “Learn How To Read Your Electric Meter.”

“As an early mover, NES has already started the critical process of establishing online channels as a viable, efficient and trustworthy source of information in the minds of their customers, the media and their employees,” Burks said. “NES is going where its future customers are headed and has positioned itself well to meet future communication challenges.”



(To view, visit [www.YouTube.com/NashvilleElectric](http://www.YouTube.com/NashvilleElectric).)

## Uncommon Year |

**Due to the “Go Green on the Silver Screen” contest, the number of NES’ YouTube channel views increased by 62 percent in just two weeks.**

## Uncommon Year | UNCOMMON HERO

**NAME:** Nick Thompson    **OCCUPATION:** Engineering Manager

**COMMUNITY INVOLVEMENT:**

In an effort to honor his father, Nick Thompson and his family founded the annual Hank Thompson Trek and Treat, a 5K run/walk followed by a Halloween festival. The event is a fundraiser for lung cancer research named in honor of his father, a former Sumner County Executive, who passed away from the disease. It is Thompson's hope that the Hank Thompson Trek and Treat will increase awareness of the underfunded battle against this disease. Over the past two years, the Trek and Treat has raised more than \$75,000.



## E-Bill Helps NES Customers Go Green

**7,556 customers signed up for E-bill during a recent promotion, and NES donated and helped fund 100 power line-approved trees, which will be donated to ReLeaf Nashville and Habitat for Humanity.**

“Going green” has become more than just a catch phrase. For many, it’s a way of life. Middle Tennesseans are going green, and NES is following suit by offering customers a variety of environmentally friendly programs to help them conserve energy and save money.

One such program that has been especially popular this year is the E-bill program.

E-bill is a free service that allows customers to receive and pay their bills online. NES launched E-bill in December 2008, and since then, more than 62,000 customers have signed up for the program. The environmental impact is impressive. NES saves approximately 126,594 pounds of paper annually.



Wanting to do more, NES launched a special promotion in April 2010. For each customer who signed up for E-bill from April 1 to July 1, NES contributed \$1 of the amount saved on paper and postage to NES’ tree replacement program. As a result of the E-bill promotion, 7,556 customers signed up and NES donated and helped fund 100 power line-approved trees, which will be donated to ReLeaf Nashville and Habitat for Humanity.

“Consumers are aware, more now than ever before, of the impact they are having on the environment – and they are looking to NES for ways to reduce it,” said Teresa Corlew, NES chief customer care officer. “What better and easier way to help the environment than to sign up for E-bill and help fund the tree planting while you’re at it!”

NES hopes the number of customers using E-bill will continue to increase and that the utility can continue to offer innovative programs that are both user-friendly and environmentally friendly.

“NES is always looking for ways to save the environment,” said Glenn Springer, manager of vegetation management. “We appreciate that our customers are as dedicated to helping the environment as we are.”



**NES customer Liz Taylor touches on another good aspect of E-bill – convenience for the customer.**

“I just want to commend NES on having such a user-friendly online bill payment option,” said Taylor. “It literally takes me less than 30 seconds to come online and pay my bill. This is not the case on other sites I pay bills on, and I thank you for providing not only a paperless billing choice but an easy one at that.”



## **E-bill** fact |

### **Check out E-bill's annual environmental impact!**

- 126,594 pounds of paper saved
- 1,519 trees saved
- 18,758 gallons of gasoline not consumed
- 7,211 fewer household garbage bags filled by paper waste



**Service fact** |

Trained volunteers from NES spend one day a week tutoring students at Glenn Enhanced Option School. Last year there were seven reading and math partners who volunteered.



## NES Employees Go To Work For The Community

Tennessee has long been hailed as the Volunteer State, and it is no wonder when you look at companies like NES. Whether they are raising money for a nonprofit organization or helping co-workers rebuild after a natural disaster, NES employees work together to empower change in their community.

One way they have been doing this is by helping students in grades one through four at Glenn Enhanced Option School. NES' relationship with the school goes back almost 10 years. Trained volunteers from NES go to Glenn one day a week and spend 45 minutes with a student whom the teacher chooses as needing individual help. Last year there were seven reading and math partners who volunteered.

*NES employees raised \$50,000 for United Way in 2010.*

"NES has always had a strong commitment to serving the community," said Laura Tidwell, vice president of corporate affairs and strategic initiatives. "Our employees understand that when a group of people come together with a single goal in mind, they can accomplish great things."

The impact a group of people can have when they work together became evident at last year's American Heart Association cookout and auction. Along with employee-led bake sales, spaghetti lunches, raffles, accessory sales, fish fries and book sales, NES was able to raise \$21,651.81 for the cause.

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## Uncommon Year | UNCOMMON HERO

**NAME:** Carla Nelson      **OCCUPATION:** Senior Engineer

**COMMUNITY INVOLVEMENT:**

For years, Carla Nelson has devoted her time to the development of the Nashville Opera, and this year, she will chair La Bella Notte, Nashville Opera's premier fundraiser, as it celebrates the 30th anniversary of its Opera Guild. Funds raised benefit Nashville Opera's education and outreach programs, which reach more than 40,000 children and adults every year. She also serves on the Opera Guild Board and will chair the annual membership meeting this spring.

In addition to her love of the opera, Nelson enjoys working to help enrich the lives of adults age 50 and older in the community through her involvement with FiftyForward. In 2009, she chaired the Crown Affair, which raised funds for its many programs. She currently serves on FiftyForward's Advisory Board, providing guidance as well as financial and networking support.

## Uncommon Year | **“Our employees understand that when a group of people come together with a single goal in mind, they can accomplish great things.”**

NES also partnered with the Kilowatt Ours Program, a nonprofit organization advocating for conservation, to bring energy-saving solutions to Nashville’s low-income community. The organization offered free workshops to educate homeowners on small improvements that could bring reductions in their electric bills. The effort was a success, with many homeowners expressing interest in future workshops or even hosting their own.

“Most often those who live in the least energy-efficient houses are low-income customers who can’t afford to pay higher electric bills or make costly repairs themselves,” said Jim Purcell, energy services manager at NES. “We share a common mission with Kilowatt Ours to help this segment of customers save electricity at low or no cost.”

Internally, many NES employees ended up needing assistance this year as well. The May flood directly affected more than 24 NES employees and their families. To aid those affected, NES established a Flood Relief Assistance Committee that worked to ascertain victims’ needs. The committee hosted a flood relief benefit that raised more than \$39,000 and helped set up the NES Employee Flood Assistance Fund. This Fund allowed employees to donate money to help co-workers with recovery. Additionally, the Board approved

a special leave provision for employee flood victims that allowed them to use any accrued sick or annual leave through October 1 without any penalty or requirement of an excuse to be absent from work. They could also use accumulated leave donated by their colleagues.



“This past year has been tough on a lot of people, including many of our own employees, and we are glad to lend a helping hand whenever and wherever it’s needed,” said Laura Tidwell. “Collectively, we can do a lot.”

*The NES building went “pink” in support of Breast Cancer Awareness Month.*



## Uncommon Year | **UNCOMMON HERO**

**NAME: Lemmonstine Poindexter**  
**OCCUPATION: Customer Relations Supervisor**

**COMMUNITY INVOLVEMENT:**

Lemmonstine Poindexter has struggled with infertility for more than 20 years. Rather than allowing sorrow to consume her, Poindexter decided it was time to allow her pain to be a source of healing to others. As a result she wrote and released “Sing O Barren Woman,” a book and ministry born out of the trials of a woman who knows the emptiness of childlessness. In addition, Poindexter has started support groups to help provide encouragement to infertile couples and to discuss additional options. Poindexter believes there is a disconnect between couples’ dealing with infertility and choosing adoption. She would like to play a small part in bridging that gap.

## Uncommon Year | UNCOMMON HERO

**NAME:** Sheila Wells    **OCCUPATION:** Senior Engineer

**COMMUNITY INVOLVEMENT:**

Sheila Wells has always had a love for working with children. Since 1991, she has served as a youth group advocate with organizations such as Junior Achievement, Smyrna Youth Group, Rutherford County Schools, and The Boys and Girls Club.

Currently, she is area governor for Toastmasters International, a nonprofit organization that helps participants become more competent and comfortable with public speaking. She hopes that her work with Toastmasters will empower students to comfortably present, speak and lead.



### Award fact |

NES' commitment to the community was recognized this year when it was awarded the **United Way Pillar Award**, which is based on all-around consistent and dependable campaign excellence, including employee giving, corporate support, in-kind support and implementing campaign best practices. NES also won the **Corporate Champion Award** as a result of \$50,000 in TVA donations to United Way on behalf of NES.



## Uncommon Year | **UNCOMMON HERO**

**NAME:** Laura Smith Tidwell

**OCCUPATION:** VP – Corporate Affairs & Strategic Initiatives

**COMMUNITY INVOLVEMENT:**

Laura Tidwell learned the value of giving back at a young age. Being part of her church's youth group made volunteering easy for her when she was younger, and she still enjoys being involved in the community today. When she joined NES in 1993, Tidwell was exposed to numerous nonprofits that sparked her interest, including FiftyForward, an organization that focuses on improving older adults' lives. Watching the people participating in classes at the centers, at the adult day services program or receiving in-home services like Meals on Wheels fondly reminds her of her grandparents and the changes and challenges they experienced as they aged. Tidwell is also active in the Nashville Area Chamber of Commerce and the Donelson-Hermitage Chamber of Commerce. She has served as president of CABLE, Big Brothers of Nashville, Women in Numbers and the Nashville Women's Political Caucus. Boards that she has served on include The Women's Fund of The Community Foundation of Middle Tennessee, Community Health Charities of Tennessee, Leadership Donelson-Hermitage, and the Minority Organ & Tissue Transplant Program.

## NES And Big Brothers Lend A Helping Hand

This past year has been one of weather extremes. After a brutally cold winter, Nashville saw record-setting temperatures this summer, which caused electricity usage to skyrocket and left some NES customers unable to pay their electric bills.

Deborah Marshall knows all too well the feeling of helplessness that comes with missing a bill payment. A grandmother of eight, Marshall found herself in a bind when her electric bill soared during the hottest part of the year. She was sick and didn't have anyone to turn to, other than NES' Project Help.

Project Help is a program NES offers in conjunction with Big Brothers of Nashville, Inc., that allows customers to add a dollar or more to their electric bill each month. The donations go directly to people like Marshall who've had their electricity cut off or who are at risk for cutoff.

"All I can say is thank you, thank you, thank you," Marshall said. "There are so many people with no other place to get help, and they shouldn't be ashamed to ask for assistance."

Applicants for Project Help undergo a screening process that is fairly simple. Big Brothers gives priority to those who are elderly,

families with disabled adults or disabled children, and single mothers of minor children.

"Another incredible thing about Project Help is that the program can assist someone who walks into the office that very day," said Gay Eisen, board member and compliance officer at Big Brothers.



"We are able to call NES and confirm that the person qualifies for payment through the Project Help program, and NES will immediately begin the process of turning their electricity back on."

This past year, Project Help administered \$144,000 in electric utility assistance. Of those assisted, 38 percent were families with disabled adults or disabled children, 55 percent were single mothers of minor children, 34 percent were unemployed, and 11 percent were elderly.

Eisen encourages all NES customers to participate in Project Help so that even more Nashvillians in need can be assisted.

"You have the power to change someone's life by donating even a small amount," Eisen said. "If everyone did it, it would add up. Think what a difference you could make."

**Project Help** fact |

This past year, Project Help administered \$144,000 in electric utility assistance.



## Uncommon Year | **UNCOMMON HERO**

**NAME:** Jack Baxter    **OCCUPATION:** Operations Manager

### **COMMUNITY INVOLVEMENT:**

Jack Baxter has always considered mission work his calling. He has volunteered for several local projects over the years, including a trip to the Gulf Coast in 2006 following Hurricane Katrina. When he first heard about the opportunity to help abroad, he jumped at the chance to lend a hand. This past summer, he spent a week in Guatemala with eight other church members. While there, his team constructed a water purification system and also taught health and hygiene classes to the community. Looking back on the experience, Baxter is pleased to know that he was able to help people less fortunate than he is and to make a difference in their lives. He looks forward to completing more mission projects with his church.

N E S   A N N U A L   R E P O R T   2 0 1 0

**ELECTRIC POWER BOARD OF THE  
METROPOLITAN GOVERNMENT OF  
NASHVILLE AND DAVIDSON COUNTY**

**FINANCIAL STATEMENTS FOR THE YEARS ENDED  
JUNE 30, 2010 AND 2009**



Uncommon Year 2010  
**Uncommon Heroes**



## EXECUTIVE MANAGEMENT



**Decosta Jenkins**

President and  
Chief Executive Officer



**Allen Bradley**

Executive Vice President and  
Chief Operating Officer



**Teresa Broyles-Aplin**

Vice President of Finance  
and Administration and  
Chief Financial Officer

## BOARD MEMBERS



**Marilyn Robinson**

NES Board Chairwoman  
Executive Director  
Nashville Minority  
Business Center



**Richard Courtney**

Principal Broker  
Fridrich & Clark Realty, LLC



**Sam Howard**

Chairman  
Phoenix Holdings Inc.



**Rob McCabe**

Chairman  
Pinnacle Financial Partners



**Mary Jo Price**

University Counsel in the  
Office of General Counsel  
at Vanderbilt University

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY  
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INDEPENDENT AUDITORS' REPORT

Members of the Electric Power Board of the  
Metropolitan Government of  
Nashville and Davidson County  
Nashville, Tennessee

We have audited the accompanying statements of net assets of the Electric Power Board of the Metropolitan Government of Nashville and Davidson County (the "Board"), a component unit of the Metropolitan Government of Nashville and Davidson County, Tennessee, as of June 30, 2010 and 2009, and the related statements of revenues, expenses and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Board's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Board as of June 30, 2010 and 2009, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The management's discussion and analysis as listed in the accompanying table of contents is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

*Crosslin & Associates, P.C.*

Nashville, Tennessee  
October 29, 2010

## ***MANAGEMENT'S DISCUSSION AND ANALYSIS***

As financial management of the Electric Power Board of the Metropolitan Government of Nashville and Davidson County (the "Board"), we offer readers of these financial statements this narrative overview and analysis of the financial activities of the Board for the fiscal years ended June 30, 2010 and 2009, as compared to fiscal years 2009 and 2008, respectively. In conducting the operations of the electrical distribution system, the Board does business as Nashville Electric Service ("NES"). NES is a component unit of the Metropolitan Government of Nashville and Davidson County, Tennessee. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities and to identify any significant changes in financial position. We encourage readers to consider the information presented here in conjunction with the financial statements taken as a whole.

### **Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to NES' financial statements, which are comprised of the basic financial statements and the notes to the financial statements. Since NES is comprised of a single enterprise fund, no fund-level financial statements are shown.

### **Basic Financial Statements**

The basic financial statements are designed to provide readers with a broad overview of NES' finances in a manner similar to that of a private-sector business.

The statements of net assets present information on all of NES' assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of NES is improving or deteriorating. Net assets increase when revenues exceed expenses. Increases to assets without a corresponding increase to liabilities results in increased net assets, which indicates an improved financial position.

The statements of revenues, expenses, and changes in net assets present information showing how NES' net assets changed during the fiscal year. All changes in net assets are reported as soon as the underlying event occurs, regardless of timing of related cash flows. Thus, revenues and expenses are reported for some items that will only result in cash flows in future fiscal periods (e.g., earned but unused vacation leave).

The statements of cash flows present changes in cash and cash equivalents resulting from operating, financing, and investing activities. These statements present cash receipts and cash disbursements information, without consideration as to the timing for the earnings event, when an obligation arises, or depreciation of capital assets.

### **Summary of Changes in Net Assets**

Assets exceeded liabilities by \$501.8 million at June 30, 2010, and \$488.1 million at June 30, 2009. This represents an increase of \$13.7 million in 2010 and \$16.0 million for 2009.

**MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)**

The largest portion of the Board's net assets reflects its investment in capital assets less any related debt used to acquire those assets that is still outstanding. The Board uses these capital assets to provide service, and consequently, these assets are not available to liquidate liabilities or for other spending.

An additional portion of the Board's net assets represents resources that are subject to external restrictions on how they may be used. These restrictions include bond proceeds to be used for construction projects and reserve funds required by bond covenants.

**STATEMENTS OF NET ASSETS (\$000 omitted)**

	<b>June 30,</b>		
	<b>2010</b>	<b>2009</b>	<b>2008</b>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>	\$ 265,956	\$ 231,927	\$ 231,887
<b>INVESTMENT OF RESTRICTED FUNDS</b>	91,337	125,907	150,776
<b>UTILITY PLANT, NET</b>	819,335	798,405	775,019
<b>ENERGY CONSERVATION PROGRAMS' NOTES</b>	227	366	550
<b>OTHER NON-CURRENT ASSETS</b>	<u>2,831</u>	<u>3,084</u>	<u>3,300</u>
<b>TOTAL ASSETS</b>	<u>1,179,686</u>	<u>1,159,689</u>	<u>1,161,532</u>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>	168,554	144,141	144,773
<b>CURRENT LIABILITIES PAYABLE FROM RESTRICTED ASSETS</b>	18,350	18,075	16,635
<b>LONG-TERM DEBT</b>	487,142	506,027	524,099
<b>OTHER NON-CURRENT LIABILITIES</b>			
Payable to TVA – energy conservation programs	227	366	550
Other	<u>3,604</u>	<u>2,976</u>	<u>3,376</u>
	<u>3,831</u>	<u>3,342</u>	<u>3,926</u>
<b>COMMITMENTS AND CONTINGENCIES</b>			
<b>TOTAL LIABILITIES</b>	<u>677,877</u>	<u>671,585</u>	<u>689,433</u>
<b>NET ASSETS</b>			
Invested in utility plant, net of related debt	355,501	350,101	339,793
Restricted	52,177	52,854	48,265
Unrestricted	<u>94,131</u>	<u>85,149</u>	<u>84,041</u>
<b>TOTAL NET ASSETS</b>	<u>\$ 501,809</u>	<u>\$ 488,104</u>	<u>\$ 472,099</u>

**MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)****Liquidity and Capital Resources**

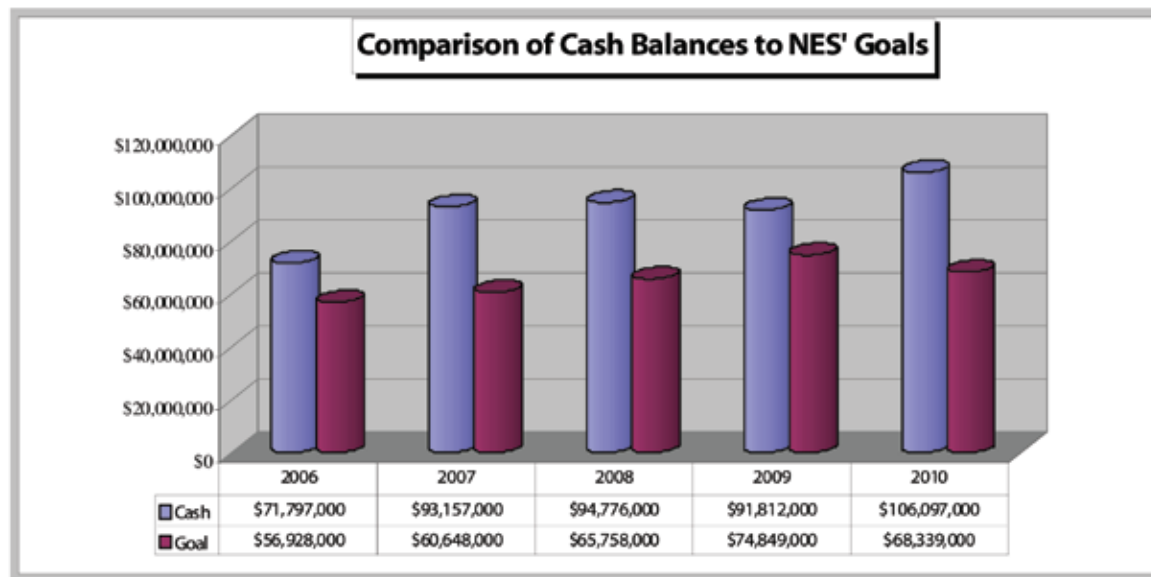
The Board has sufficient debt capacity and a strong financial position. Therefore, the tax-exempt bond market is expected to be a future source of liquidity to supplement the cash flow from operations. On June 27, 2008, the Board closed on the sale of the Metropolitan Government of Nashville and Davidson County, Tennessee, Electric System Revenue Bonds, 2008 Series A and B. The purpose of the 2008 Series A Bonds was to reimburse NES for a portion of the 2008 capital expenditures and to fund approximately 50 percent of NES' projected \$218.9 million Capital Budget for the fiscal years ending June 30, 2009, through June 30, 2011. The remainder will be funded with operating revenues. The par amount of the 2008 Series A Bonds, \$109.2 million, plus original issue premium, less underwriter discount, cost of issuance, and a deposit to the debt service reserve fund netted proceeds in the amount of \$111.8 million of which \$110 million was deposited into the Special Construction Fund, \$1.6 million in the Debt Service Reserve Fund and \$225 thousand into the General Fund. The 2008 Series B Bonds were being offered to refund \$74.4 million aggregate principal amount of the 1998 Series A Bonds maturing May 15, 2015, 2016 and 2023, and to refund \$13.2 million aggregate principal amount of 1998 Series B Bonds maturing on May 15, 2009, 2010 and 2011. During fiscal year 2010, NES drew down \$35.7 million from these funds for capital expenditures. The remaining proceeds will be drawn down quarterly over the next year.

In addition to operating cash flow and proceeds from tax-exempt bonds, the Board has a \$25 million line-of-credit, which is renewed each year. The credit facility is not a source of liquidity for ongoing operations. It is available as an additional funding source in the event of a natural catastrophe.

The Board's financing cost may be impacted by short-term and long-term debt ratings assigned by independent rating agencies. During the fiscal year ended June 30, 2010, the Board's revenue bonds are rated at AA+, by both Standard & Poor's and Fitch. In issuing bond ratings, agencies typically evaluate financial operations, rate-setting practices, and debt ratios. Higher ratings aid in securing favorable borrowing rates, which results in lower interest costs.

Debt ratings are based, in significant part, on the Board's performance as measured by certain credit measures. In order to maintain its strong credit ratings, the Board has adopted certain financial goals. Such goals provide a signal to the Board as to the adequacy of rates for funding ongoing cash flows from operations. One such goal is a cash goal of 7 percent of in-lieu-of-tax payments, purchased power, and operating and maintenance expenses. That goal was met every month of the fiscal year 2010. That percentage was 10.8 percent as of June 30, 2010, and 8.6 percent as of June 30, 2009. The Board also has a goal of maintaining a debt coverage ratio of at least 2 to 1. The Board's debt coverage ratio for the 12 months ended June 30, 2010, was 2.6 to 1. The Board continues to exceed its goals. The outlook on all ratings is stable.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)



## Operations

Summary Revenue & Expense Data  
(\$'000 omitted)

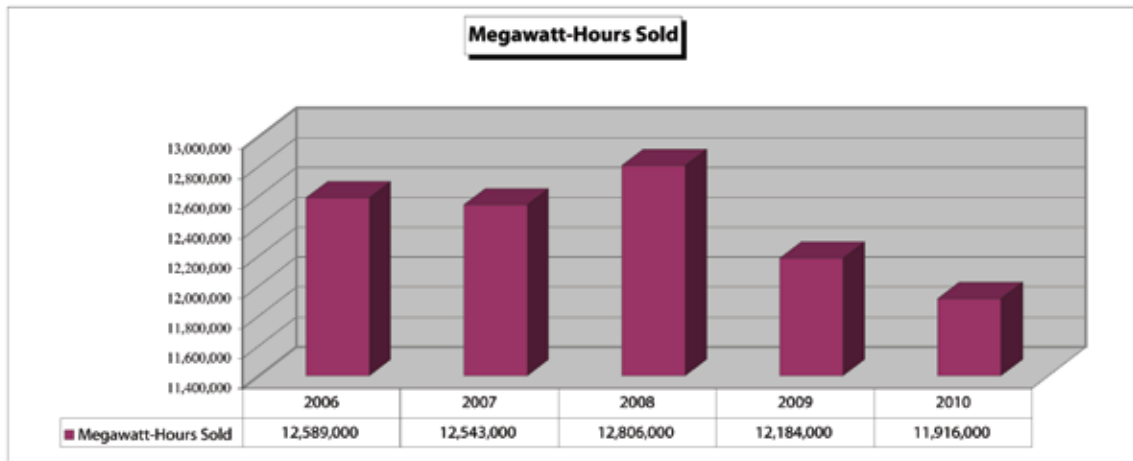
	Year Ended June 30,		Net Asset	Year Ended	Net Asset
	2010	2009	Effect	June 30, 2008	Effect
Operating Revenues	\$1,063,155	\$1,146,747	\$ (83,592)	\$1,030,953	\$ 115,794
Purchased Power	<u>816,152</u>	<u>915,005</u>	<u>98,853</u>	<u>794,786</u>	<u>(120,219)</u>
Margin	247,003	231,742	15,261	236,167	(4,425)
Operating Expenses	133,314	128,229	(5,085)	119,835	(8,394)
Depreciation and Taxes	72,840	70,055	(2,785)	65,659	(4,396)
Interest Income	1,328	7,721	(6,393)	5,736	1,985
Interest Expense	26,362	25,174	(1,188)	22,930	(2,244)
Extraordinary Loss	<u>2,110</u>	<u>-</u>	<u>(2,110)</u>	<u>-</u>	<u>-</u>
Increase in Net Assets	<u>\$ 13,705</u>	<u>\$ 16,005</u>	<u>\$ (2,300)</u>	<u>\$ 33,479</u>	<u>\$ (17,474)</u>



**MANAGEMENT’S DISCUSSION AND ANALYSIS (continued)**

**2010 and 2009 Results of Operations**

*Operating Revenues.* Operating revenues decreased by \$83.6 million, or 7.3 percent, when compared to 2009. Total electric sales were \$1.0 billion for the period versus \$1.1 billion last year. The average realized rate on electric sales was \$.0877 per kilowatt-hour in 2010 compared to \$.0926 per kilowatt-hour in 2009. The decrease in average realized rates in 2010 is the impact of TVA rate adjustments for fuel offset by the wholesale rate increase that was effective in October 2009. In October 2009, TVA increased wholesale rates 9.0 percent, which increased retail rates by 7.2 percent. TVA modified the quarterly Fuel Cost Adjustment (FCA) in October 2009 to a monthly calculation. The wholesale rate increase and quarterly FCA were implemented as a pass-through to our retail customers. Since the increase in wholesale rates and fluctuations in the wholesale FCA were matched by corresponding adjustments in retail rates, there was no direct impact on NES net income. In addition, NES increased retail rates 3.0 percent in October 2009, which did have a direct impact on NES net income. Megawatt-hours sold in 2010 decreased by 2.2 percent when compared to 2009. Weather plays an important part in determining revenue for any year. The impact of weather is reflected in the comparison of degree-days from one period to the next. Degree-days represent the difference between the weather’s average daily temperatures minus 65 degrees. Temperatures above 65 degrees are considered cooling degree-days; temperatures below 65 degrees are considered heating degree-days. Total cooling degree-days were 1,730 compared to 1,838 in 2009. Total heating degree-days were 3,942 compared to 3,614 in 2009. Total heating and cooling degree-days were 5,672 compared to 5,452 in 2009 or an increase of approximately 4.0 percent. Total average number of active year-to-date customers increased by .6 percent when compared to 2009.



*Non-operating Revenues.* Interest Income was \$1.3 million compared to \$7.7 million in 2009. The average rate of return on the General Fund was .20 percent in 2010 compared to .75 percent in 2009. The average monthly balance of the General Fund was \$102.8 million in 2010 compared to \$98.0 million in 2009, an increase of 5.0 percent. Interest income was less than the previous year due to the additional draw-down of funds in the Construction Fund that were provided by the June 2008 bond issuance. Revenue in Excess of Net Bills (Late Charge) increased by \$0.4 million, and Rentals of Electric Property (primarily pole attachments) increased by \$0.5 million.

*Operating Expenses.* The Board purchases all of its power from TVA under an all-requirements contract that had an initial term of 20 years. Beginning on December 19, 1989, and on each

**MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)**

subsequent anniversary thereafter, the contract is automatically extended for an additional one-year period. The contract is subject to earlier termination by either party on not less than 10 years' prior written notice. Purchased power was \$816.2 million for the period compared to \$915.0 million last year. The average realized rate on purchased power was \$.065 per kilowatt-hour in 2010 compared to \$.079 per kilowatt-hour in 2009. This decrease is due to the pass-through of the FCA offset by the impact of TVA wholesale rate increases in October 2009. Megawatt-hours purchased were 12.5 million in 2010 compared to 12.6 million in 2009. Line losses were 4.33 percent in 2010 compared to 2.78 percent in 2009, or an increase of 55.7 percent. The increase in line losses for 2010 were primarily the result of a record winter peak and the impact of the May flood.

Distribution expenses for the period were \$43.6 million compared to \$49.7 million last year. This is a decrease of \$6.1 million or 12.3 percent. The change is primarily attributable to decreases in tree trimming, \$3.5 million; miscellaneous expenses, \$1.4 million; operation and maintenance of overhead lines, \$1.1 million; meters, \$0.6 million; and storms, \$0.5 million, offset by increases in operation and maintenance of station equipment, \$0.4 million; line transformers, \$0.1 million; supervision and engineering, \$0.1 million; emergency service, \$0.1 million; and load dispatching, \$0.1 million.

Customer Accounts expense and Customer Service and Information expense combined were \$21.4 million for the period compared to \$22.7 million last year or a decrease of \$1.3 million or 5.7 percent. This is primarily the result of a decrease in the uncollectible accounts accrual of \$1.2 million; customer orders and service expenses of \$0.1 million; data processing of \$0.1 million, offset by an increase in customer records and collection of \$0.1 million.

Administrative and General (A&G) expenses were \$68.3 million for the period compared to \$55.8 million last year. This was an increase of \$12.5 million or 22.4 percent. The increase is primarily the result of an increase in employee pensions of \$6.3 million; employee health insurance of \$4.4 million; injuries and damages of \$1.1 million; miscellaneous general, \$0.6 million; and outside services employed of \$0.4 million, offset by a decrease in data processing of \$0.2 million.

Depreciation and Tax Equivalents were \$46.0 million and \$26.8 million compared to \$44.0 million and \$26.0 million for 2010 and 2009, respectively. The increase in depreciation was the result of increased investment in the utility plant. Tax equivalents consist primarily of payments in-lieu-of taxes to the Metropolitan Government and the surrounding counties. Such payments are calculated based on a prescribed formula that takes into consideration utility plant value and the average of the Board's last three years' operating margin. The increase in payments in-lieu-of taxes was the result of increases in tax rates coupled with increased investment in the utility plant.

**Extraordinary Loss.** The Board experienced an extraordinary loss in May of 2010 from the flood. An event is deemed extraordinary if it is both unusual in nature and infrequent in occurrence. The extraordinary loss of \$2.1 million was made up of \$1.0 million in expenditures in excess of the estimated \$5.3 million receivable from insurance and government disaster assistance grants and a \$1.1 million impairment loss on capital assets.

**2009 and 2008 Results of Operations**

*Operating Revenues.* Operating revenues increased by \$115.8 million, or 11.2 percent, when compared to 2008. Total electric sales were \$1.1 billion for the period versus \$1.0 billion in the previous year. The average realized rate on electric sales was \$.0926 per kilowatt-hour in 2009 compared to \$.0794 per kilowatt-hour in 2008. The increase in average realized rates in 2009 is the

**MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)**

impact of TVA rate adjustments for fuel and the wholesale rate increase that was effective in October 2008. The wholesale rate increase and quarterly FCA were implemented as a pass-through to our retail customers. Since the increase in wholesale rates and fluctuations in the wholesale FCA were matched by corresponding adjustments in retail rates, there was no direct impact on NES net income. Megawatt-hours sold in 2009 decreased by 4.9 percent when compared to 2008. In October 2008, TVA increased wholesale rates 3.4 percent, which increased retail rates by 2.7 percent. TVA implemented a quarterly Fuel Cost Adjustment (FCA) on all firm energy effective October 2006. Total cooling degree-days were 1,838 compared to 2,164 in 2008. Total heating degree-days were 3,614 compared to 3,320 in 2008. Total heating and cooling degree-days were 5,452 compared to 5,484 in 2008 or a decrease of approximately 1.0 percent. Total average number of active year-to-date customers increased by .9 percent when compared to 2008.

*Non-operating Revenues.* Interest Income was \$7.7 million compared to \$5.7 million in 2008. The average rate of return on the General Fund was .75 percent in 2009 compared to 3.82 percent in 2008. The average monthly balance of the General Fund was \$98.0 million in 2009 compared to \$101.2 million in 2008, a decrease of .3 percent. Interest income was more than the previous year due to the additional assets in the Construction Fund that were provided by the June 2008 bond issuance. Revenue in Excess of Net Bills (Late Charge) increased by \$0.4 million, and Rentals of Electric Property (primarily pole attachments) increased by \$0.6 million.

*Operating Expenses.* Purchased power was \$915.0 million for the period compared to \$794.8 million in the previous year. The average realized rate on purchased power was \$.079 per kilowatt-hour in 2009 compared to \$.060 per kilowatt-hour in 2008. This increase was due to the pass-through of the FCA and the impact of TVA wholesale rate increases. Megawatt-hours purchased were 12.6 million in 2009 compared to 13.2 million in 2008. Line losses were 2.78 percent in 2009 compared to 3.22 percent in 2008, or a decrease of 13.7 percent.

Distribution expense for the period was \$49.7 million compared to \$46.1 million last year. This is an increase of \$3.6 million or 7.8 percent. The change is primarily attributable to increases in tree trimming of \$2.1 million; operation and maintenance of overhead lines of \$0.9 million; emergency service of \$0.6 million; supervision and engineering of \$0.6 million; operation and maintenance of station equipment of \$0.6 million; operation and maintenance of underground lines of \$0.4 million; line transformers of \$0.2 million; and structures of \$.1 million, offset by a decrease in miscellaneous expenses of \$1.9 million. Miscellaneous expense decreased as compared to the previous year primarily due to the costs for the pole pulling inventory program that were incurred during fiscal 2008.

Customer Accounts expense and Customer Service and Information expenses combined were \$22.7 million for the period compared to \$19.5 million last year. This is an increase of \$3.2 million or 16.4 percent. This is primarily the result of an increase in the uncollectible accounts accrual of \$1.9 million; data processing of \$0.7 million; and customer orders and service expenses of \$0.3 million; meter reading of \$.2 million; customer records and collection of \$0.1 million.

Administrative and General (A&G) expenses were \$55.8 million for the period compared to \$54.2 million last year. This was an increase of \$1.6 million or 3.0 percent. The increase is primarily the result of an increase in employee pensions of \$1.9 million; data processing of \$0.7 million; outside services employed of \$0.5 million; maintenance of general plant, \$0.4 million; offset by decreases in injuries and damages of \$1.4 million; and employee health insurance of \$0.6 million.

**MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)**

Depreciation and Tax Equivalents were \$44.0 million and \$26.0 million compared to \$40.9 million and \$24.8 million for 2009 and 2008, respectively. The increase in depreciation was the result of increased investment in the utility plant. The increase in payments in-lieu-of taxes was the result of increases in tax rates coupled with increased investment in the utility plant.

The following table shows the composition of the operating expenses of the Board by major classification of expense for the last three years:

**Major Classifications of Expense (\$000 omitted)**

<b>Description</b>	<b>Fiscal 2010</b>	<b>Fiscal 2009</b>	<b>Increase (Decrease)</b>	<b>Fiscal 2008</b>	<b>Increase (Decrease)</b>
Labor, excluding overtime	\$ 48,547	\$ 49,859	(2.6%)	\$ 45,249	10.2%
Benefits	46,761	33,932	37.8%	32,159	5.5%
Tree-trimming	8,393	10,655	(21.2%)	9,097	17.1%
Outside Services	8,579	7,879	8.9%	8,177	(3.6%)
Materials	3,240	4,141	(21.8%)	4,609	(10.2%)
Transportation	4,324	4,099	5.5%	3,690	11.1%
Accrual for Uncollectible Accounts	3,750	5,012	(25.2%)	2,946	70.1%
Postage	1,539	1,477	4.2%	1,532	(3.6%)
Security/Police	1,128	1,097	2.8%	909	20.7%
Rentals	738	1,100	(32.9%)	961	14.5%
Professional Fees	1,708	1,484	15.1%	1,054	40.8%
Insurance Premiums	688	672	2.4%	664	1.2%
Other	<u>3,879</u>	<u>6,822</u>	(43.1%)	<u>8,788</u>	(22.4%)
	<u>\$133,314</u>	<u>\$128,229</u>	4.0%	<u>\$119,835</u>	7.0%

The Board's total operating expenses increased 4.0 percent from June 30, 2009, to June 30, 2010. Labor, including overtime, for fiscal year 2010 totaled \$52.9 million, which represents an increase from fiscal year 2009 due to cost-of-living adjustments, step increases and merit increases. The labor expense for fiscal 2010 was offset by a \$4.8 million Federal Disaster reimbursement accrual resulting in a net decrease in total labor costs. Benefits increased due to the increase in funding of Retirement and Survivors and Other Post-Employment Benefits determined by the actuarial valuations. The increase in the actuarial valuations is a direct result of the impact of the investment market. Tree-trimming decreased due to efficiencies gained over the life of our vegetation management program and adoption of our four-year trim cycle. The increase in Outside Services is primarily due to additional contract pole inspections. Material costs were less than the previous year due to a new requisitioning process. Transportation costs increased due to the cost of maintaining and operating vehicles. The Accrual for Uncollectible Accounts decreased due to fewer write-offs. Professional fees increased primarily due to additional legal fees.

The Board's total operating expenses increased 7.0 percent from June 30, 2008, to June 30, 2009. Labor costs increased primarily due to cost of living adjustments, as well as step increases and merit raises. Tree-trimming increased due to circuit trimming carry-over from prior fiscal years.

**MANAGEMENT'S DISCUSSION AND ANALYSIS (continued)**

The decrease in Outside Services is primarily due to a decrease in the pole inspection program and contract labor. Material costs were less than the previous year due to fewer maintenance projects being completed. Transportation costs increased due to an increase in the cost of maintaining and operating vehicles. The Board experienced a significant increase in Accrual for Uncollectible Accounts due to difficult economic conditions during fiscal year 2009.

**Capital Assets and Debt Administration**

The Board's transmission and distribution facilities serve all of the 533 square miles located within the boundaries of the Metropolitan Government of Nashville and Davidson County, Tennessee. The Board serves an additional 167 square miles located in minor portions of the adjacent counties of Cheatham, Rutherford, Robertson, Sumner, Wilson, and Williamson. Such facilities require significant annual capital and maintenance expenditures. The Board's target is to have the capital expenditures funded equally from cash flow from operations and proceeds from tax-exempt bonds. The Board's investment in utility plant at June 30, 2010, was \$819.3 million compared to \$798.4 million at June 30, 2009. Major projects during fiscal year 2010 included auto transformer installation at Forest Hills, \$20 million; Music City Center project, \$4.0 million; substation improvement projects at 10<sup>th</sup> Avenue, Watkins Park, and Edgehill, \$2.0 million; breaker upgrades at Hurricane Creek and Davidson Road substations, \$1.5 million; and the installation of a substation breaker and bus upgrade at Hillsboro, \$1.0 million.

The Board has outstanding bonds payable of \$502.0 million at June 30, 2010, compared to \$520.9 million at June 30, 2009. This decrease is due primarily to the current portion of long-term debt maturing in 2010. The total outstanding bonds payable as of June 30, 2008, was \$538.0 million. More detailed information about the Board's debt can be found in the financial statements.

Respectfully submitted,



Teresa Broyles-Aplin  
Vice President and Chief Financial Officer

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**

**STATEMENTS OF NET ASSETS (\$000 OMITTED)  
JUNE 30, 2010 AND 2009**

	<b>2010</b>	<b>2009</b>
<b>ASSETS</b>		
CURRENT ASSETS:		
Cash	\$ 106,097	\$ 91,812
Customer and other accounts receivable, less allowance for doubtful accounts of \$822 and \$797, respectively	137,290	119,139
Accrued interest receivable	460	674
Materials and supplies	20,015	18,379
Other current assets	<u>2,094</u>	<u>1,923</u>
<b>TOTAL CURRENT ASSETS</b>	<u><b>265,956</b></u>	<u><b>231,927</b></u>
INVESTMENT OF RESTRICTED FUNDS:		
Cash and cash equivalents	16,912	11,050
Other investments	<u>74,425</u>	<u>114,857</u>
<b>TOTAL RESTRICTED FUNDS</b>	<u><b>91,337</b></u>	<u><b>125,907</b></u>
UTILITY PLANT:		
Electric plant, at cost	1,322,130	1,267,244
Less: Accumulated depreciation	<u>(502,795)</u>	<u>(468,839)</u>
<b>TOTAL UTILITY PLANT, NET</b>	<u><b>819,335</b></u>	<u><b>798,405</b></u>
ENERGY CONSERVATION PROGRAMS' NOTES RECEIVABLE	227	366
UNAMORTIZED BOND ISSUANCE COSTS	2,496	2,743
OTHER NON-CURRENT ASSETS	<u>335</u>	<u>341</u>
<b>TOTAL ASSETS</b>	<u><b>1,179,686</b></u>	<u><b>1,159,689</b></u>

See notes to financial statements.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**

**STATEMENTS OF NET ASSETS (\$000 OMITTED)  
JUNE 30, 2010 AND 2009 (continued)**

	2010	2009
<b>LIABILITIES</b>		
CURRENT LIABILITIES:		
Accounts payable for purchased power	121,763	107,610
Other accounts payable and accrued expenses	34,191	24,270
Customer deposits	<u>12,600</u>	<u>12,261</u>
TOTAL CURRENT LIABILITIES	<u>168,554</u>	<u>144,141</u>
CURRENT LIABILITIES PAYABLE FROM RESTRICTED ASSETS:		
Construction contracts payable	742	1,469
Accrued interest payable	2,778	1,725
Current portion of long-term debt	<u>14,830</u>	<u>14,881</u>
TOTAL CURRENT LIABILITIES PAYABLE FROM RESTRICTED ASSETS	<u>18,350</u>	<u>18,075</u>
LONG-TERM DEBT, LESS CURRENT PORTION	<u>487,142</u>	<u>506,027</u>
OTHER NON-CURRENT LIABILITIES:		
Payable to TVA—energy conservation programs	227	366
Other	<u>3,604</u>	<u>2,976</u>
TOTAL OTHER NON-CURRENT LIABILITIES	<u>3,831</u>	<u>3,342</u>
COMMITMENTS AND CONTINGENCIES		
TOTAL LIABILITIES	<u>677,877</u>	<u>671,585</u>
<b>NET ASSETS</b>		
Invested in utility plant, net of related debt	355,501	350,101
Restricted	52,177	52,854
Unrestricted	<u>94,131</u>	<u>85,149</u>
TOTAL NET ASSETS	<u>\$ 501,809</u>	<u>\$ 488,104</u>

See notes to financial statements.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**

**STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS (\$000 OMITTED)  
YEARS ENDED JUNE 30, 2010 AND 2009**

	2010	2009
OPERATING REVENUES:		
Residential	\$ 446,321	\$ 468,704
Commercial and industrial	584,369	643,972
Street and highway lighting	14,583	15,799
Other	<u>17,882</u>	<u>18,272</u>
Total operating revenues	1,063,155	1,146,747
PURCHASED POWER	<u>816,152</u>	<u>915,005</u>
MARGIN	<u>247,003</u>	<u>231,742</u>
OPERATING EXPENSES:		
Distribution	43,595	49,721
Customer accounts	20,216	21,509
Customer service and information	1,240	1,247
Administrative and general	68,263	55,752
Tax equivalents	26,806	26,031
Depreciation	<u>46,034</u>	<u>44,024</u>
Total operating expenses	<u>206,154</u>	<u>198,284</u>
Operating income	<u>40,849</u>	<u>33,458</u>
NON-OPERATING REVENUE (EXPENSE):		
Interest income	1,328	7,721
Interest expense	<u>(26,362)</u>	<u>(25,174)</u>
Total non-operating expense	<u>(25,034)</u>	<u>(17,453)</u>
EXTRAORDINARY LOSS – FLOOD	<u>(2,110)</u>	-
NET INCREASE IN NET ASSETS	13,705	16,005
NET ASSETS, beginning of year	<u>488,104</u>	<u>472,099</u>
NET ASSETS, end of year	<u>\$ 501,809</u>	<u>\$ 488,104</u>

See notes to financial statements.



**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**

**STATEMENTS OF CASH FLOWS (\$000 OMITTED)  
YEARS ENDED JUNE 30, 2010 AND 2009**

	2010	2009
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Receipts from customers	\$ 1,045,483	\$ 1,145,402
Payments to suppliers for goods and services	(874,912)	(994,098)
Payments to employees	(53,473)	(50,356)
Payments for tax equivalents	<u>(26,267)</u>	<u>(25,535)</u>
Net cash provided by operating activities	<u>90,831</u>	<u>75,413</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>		
Acquisition and construction of utility plant	(62,712)	(60,861)
Utility plant removal costs	(7,183)	(8,668)
Salvage received from utility plant retirements	1,238	398
Principal payments on revenue bonds	(14,882)	(13,875)
Interest payments on revenue bonds	<u>(29,117)</u>	<u>(28,123)</u>
Net cash used in capital and related financing activities	<u>(112,657)</u>	<u>(111,129)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of investment securities	(165,346)	(218,064)
Proceeds from sales and maturities of investment securities	199,915	242,933
Interest on investments	<u>1,542</u>	<u>7,883</u>
Net cash provided by investing activities	<u>36,111</u>	<u>32,752</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS — UNRESTRICTED</b>	<b>14,285</b>	<b>(2,964)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR — UNRESTRICTED</b>	<b><u>91,812</u></b>	<b><u>94,776</u></b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR — UNRESTRICTED</b>	<b><u>\$ 106,097</u></b>	<b><u>\$ 91,812</u></b>

See notes to financial statements.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**

**STATEMENTS OF CASH FLOWS (\$000 OMITTED)  
YEARS ENDED JUNE 30, 2010 AND 2009 (continued)**

	2010	2009
Reconciliation of operating income to net cash provided by operating activities:		
Operating income	\$ 40,849	\$ 33,458
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation	47,728	45,745
Changes in assets and liabilities:		
Increase in customer and other accounts receivable	(18,151)	(2,010)
Increase in materials and supplies	(1,636)	(883)
Increase in other current assets	(170)	(273)
Decrease in energy conservation programs' notes receivable	139	184
Decrease (increase) in other non-current assets	6	(38)
Increase (decrease) in accounts payable for purchased power	14,153	(2,030)
Increase in other accounts payable and accrued expenses	9,194	1,364
Increase in customer deposits	340	480
Decrease in payable to TVA—energy conservation programs	(139)	(184)
Increase (decrease) in other non-current liabilities	628	(400)
Extraordinary loss—flood	<u>(2,110)</u>	<u>-</u>
 Net cash provided by operating activities	 <u>\$ 90,831</u>	 <u>\$ 75,413</u>

**NON-CASH CAPITAL AND RELATED FINANCING ACTIVITIES:**

During 2010 and 2009, NES charged \$7.8 million and \$8.7 million, respectively, to accumulated depreciation representing the cost of retired utility plant.

During 2010 and 2009, \$675 thousand and \$254 thousand respectively, were charged to interest expense for amortization of bond premiums. Also, \$588 thousand and \$525 thousand were charged as amortization of the bond-issuance costs in 2010 and 2009, respectively.

See notes to financial statements.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The Electric Power Board of the Metropolitan Government of Nashville and Davidson County (the "Board") was established in 1939 when the City of Nashville purchased certain properties of the Tennessee Electric Power Company for the purpose of exercising control and jurisdiction over the electric distribution system. In conducting the operations of the electric distribution system, the Board does business as Nashville Electric Service ("NES"). NES is a component unit of The Metropolitan Government of Nashville and Davidson County, Tennessee (the "Metropolitan Government"), and is operated by a five-member board appointed by the mayor and confirmed by the Council of the Metropolitan Government. Members of NES serve five-year staggered terms without compensation. In accordance with the Charter of the Metropolitan Government, NES exercises exclusive control and management, except NES must obtain the approval of the Council before issuing revenue bonds. The Metropolitan Government does not assume liability for the financial obligations of NES. In addition, the assets of NES cannot be encumbered to satisfy obligations of the Metropolitan Government. NES appoints a chief executive officer, who is charged with the responsibility for the day-to-day operations, including hiring of employees.

The financial statements of NES have been prepared in conformity with accounting principles generally accepted in the United States of America. NES maintains its accounts in accordance with the Uniform System of Accounts prescribed by the Federal Energy Regulatory Commission on the accrual basis of accounting. NES is not subject to the jurisdiction of federal or state energy regulatory commissions.

Under Governmental Accounting Standards Board ("GASB") Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, NES has elected to apply Financial Accounting Standards Board ("FASB") Statements and Interpretations issued after November 30, 1989, except for those that conflict with or contradict GASB pronouncements.

The significant accounting policies followed by NES are outlined below.

**Estimates** used in the preparation of financial statements are based on management's best judgments. The most significant estimates relate to allowance for uncollectible accounts receivable, inventory obsolescence, depreciation, intangible asset valuations and useful lives, employee benefit plan obligations, accrued power receivable and payable, unbilled receivables, and unreported medical claims. These estimates may be adjusted as more current information becomes available.

**For purposes of the statements of cash flows**, cash and cash equivalents include unrestricted cash, commercial paper, U.S. Treasury Bills and certificates of deposit with an original maturity of three months or less.

**Restricted Assets** of NES represent bond proceeds designated for construction and other monies required to be restricted for debt service.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Utility Plant** is stated at original cost. Such cost includes applicable general and administrative costs and payroll and related costs such as pensions, taxes and other fringe benefits related to plant construction. Interest cost incurred during the period of construction of certain plant is capitalized. Capitalized interest was \$587 thousand and \$575 thousand in 2010 and 2009, respectively. Costs of depreciable retired utility plant, plus removal costs, less salvage, are charged to accumulated depreciation.

Depreciation is provided at rates which are designed to amortize the cost of depreciable plant over the estimated useful lives ranging from 5 to 40 years. The composite straight-line rates expressed as a percentage of average depreciable plant were as follows for June 30, 2010 and 2009:

	2010	2009
Distribution Plant, 18.2 to 40 years	3.6%	3.6%
Structure and improvements, 40 to 50 years	2.1%	2.0%
Office furniture and equipment, 7.1 to 16.7 years	13.7%	13.5%
Transportation equipment, 8 to 10 years	6.1%	6.0%
Other equipment, 8 to 33.3 years	6.0%	6.2%

Maintenance and repairs, including the cost of renewals of minor items of property, are charged to either maintenance expense accounts or applicable clearing accounts. Replacements of property are charged to utility plant accounts.

**Investments and Cash Equivalents** (including restricted assets) consist primarily of short-term U.S. Government securities or mortgage-backed securities from agencies chartered by Congress, and certificates of deposit. In accordance with GASB Statement No. 31, *Accounting and Financial Reporting for Certain Investments and External Investment Pools*, investments are reflected at their fair value except those investments that have a remaining maturity at the time of purchase of one year or less and certificates of deposit, which are reflected at cost.

**Materials and Supplies** are stated at the moving weighted average cost which approximates actual cost.

**Unamortized Bond Issuance** costs incurred in connection with the issuance of bonds are being amortized over the respective lives of the bond issues using the effective interest method.

**Compensated Absences** represent the liability for employees' accumulated vacation days. The general policy of NES permits the accumulation, within certain limitations, of unused vacation days.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Revenues** are recognized from meters read on a monthly cycle basis. Service that has been rendered from the latest date of each meter-reading cycle to month end is estimated and accrued as unbilled revenue receivable.

NES purchases electric power from the Tennessee Valley Authority ("TVA"). The cost of purchased power is calculated based upon retail billing units adjusted for estimated line losses. NES accrues for unbilled purchased power based on retail billing units.

**Asset Retirement Obligations** are periodically reviewed and management has concluded that, at present, NES does not have any such asset retirement obligations.

**Operating and Non-operating Revenues and Expenses** - Operating revenues include the sale of power and rental of electric property. Operating expenses include direct and indirect costs to operate and maintain the electric distribution system, including purchased power, fuel, depreciation, customer accounts, tax equivalents, and general and administrative costs. Non-operating revenues and expenses consist of interest income and expense.

**Income Taxes** - NES is not subject to federal or state income taxes. While NES is not subject to property tax, NES pays tax equivalents in-lieu-of taxes to the Metropolitan Government and surrounding counties.

**Fair Value Measurements** - Assets recorded at fair value in the statements of financial position are categorized based on the level of judgment associated with the inputs used to measure their fair value. Level inputs are as follows:

Level 1 - Values are unadjusted quoted prices for identical assets in active markets accessible at the measurement date.

Level 2 - Inputs include quoted prices for similar assets in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.

Level 3 - Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect NES' best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**2. UTILITY PLANT AND ACCUMULATED DEPRECIATION**

Utility plant activity for the years ended June 30, 2010 and 2009, was as follows (\$000 omitted):

	Balance June 30, 2009	Additions	Transfers & Retirements	Balance June 30, 2010
Distribution plant	\$ 1,084,476	\$ 47,133	\$ (6,837)	\$ 1,124,772
Land and land rights	1,139	-	-	1,139
Structures and improvements	45,133	-	(149)	44,984
Office furniture and equipment	37,887	1,077	(745)	38,219
Transportation equipment	7,331	41	(128)	7,244
Other equipment	37,067	714	(1,335)	36,446
Construction work-in-progress (a)	<u>54,211</u>	<u>15,115</u>	<u>-</u>	<u>69,326</u>
	<u>\$ 1,267,244</u>	<u>\$ 64,080</u>	<u>\$ (9,194)</u>	<u>\$ 1,322,130</u>
	Balance June 30, 2008	Additions	Transfers & Retirements	Balance June 30, 2009
Distribution plant	\$ 1,026,484	\$ 64,008	\$ (6,016)	\$ 1,084,476
Land and land rights	1,139	-	-	1,139
Structures and improvements	42,974	2,159	-	45,133
Office furniture and equipment	35,434	3,135	(682)	37,887
Transportation equipment	6,785	879	(333)	7,331
Other equipment	35,812	1,409	(154)	37,067
Construction work-in-progress (a)	<u>64,940</u>	<u>-</u>	<u>(10,729)</u>	<u>54,211</u>
	<u>\$ 1,213,568</u>	<u>\$ 71,590</u>	<u>\$ (17,914)</u>	<u>\$ 1,267,244</u>

(a) Represents the net activity to the construction work-in-progress account after transfers to plant accounts.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
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NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**2. UTILITY PLANT AND ACCUMULATED DEPRECIATION (continued)**

The related activity for accumulated depreciation for the years ended June 30, 2010 and 2009, was as follows (\$000 omitted):

	<b>Balance June 30, 2009</b>	<b>Provision</b>	<b>Original Cost</b>	<b>Cost of Removal</b>	<b>Salvage</b>	<b>Balance June 30, 2010</b>
Distribution plant	\$ 396,661	\$ 38,899	\$ (6,775)	\$ (7,183)	\$ 1,177	\$ 422,779
Structures and improvements	15,011	935	-	-	-	15,946
Office furniture and equipment	30,500	5,209	(744)	-	2	34,967
Transportation equipment	1,891	446	-	-	46	2,383
Other equipment	<u>24,776</u>	<u>2,239</u>	<u>(307)</u>	<u>-</u>	<u>12</u>	<u>26,720</u>
	<u>\$ 468,839</u>	<u>\$ 47,728</u>	<u>\$ (7,826)</u>	<u>\$ (7,183)</u>	<u>\$ 1,237</u>	<u>\$ 502,795</u>
	<b>Balance June 30, 2008</b>	<b>Provision</b>	<b>Original Cost</b>	<b>Cost of Removal</b>	<b>Salvage</b>	<b>Balance June 30, 2009</b>
Distribution plant	\$ 373,888	\$ 37,209	\$ (6,016)	\$ (8,668)	\$ 248	\$ 396,661
Structures and improvements	14,117	894	-	-	-	15,011
Office furniture and equipment	26,238	4,944	(682)	-	-	30,500
Transportation equipment	1,684	425	(333)	-	115	1,891
Other equipment	<u>22,622</u>	<u>2,273</u>	<u>(154)</u>	<u>-</u>	<u>35</u>	<u>24,776</u>
	<u>\$ 438,549</u>	<u>\$ 45,745</u>	<u>\$ (7,185)</u>	<u>\$ (8,668)</u>	<u>\$ 398</u>	<u>\$ 468,839</u>

Depreciation is allocated between general and administrative expense and depreciation expense in the statements of revenues, expenses and changes in net assets.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**3. CASH AND INVESTMENTS**

Cash and investments consist of the following (\$000 omitted):

<b>2010</b>					
	<b>Cash</b>	<b>Bond Funds</b>	<b>Special Construction</b>	<b>Total</b>	<b>Weighted Average Maturity (Years)</b>
Cash and cash equivalents	\$ 106,097	\$ 14,030	\$ 2,881	\$ 123,008	-
U.S. Treasury Investments	-	12,082	-	12,082	0.07
Securities from Agencies Chartered by Congress	-	<u>28,842</u>	<u>33,502</u>	<u>62,344</u>	0.68
	<u>\$ 106,097</u>	<u>\$ 54,954</u>	<u>\$ 36,383</u>	<u>\$ 197,434</u>	<u>0.70</u>
<b>2009</b>					
	<b>Cash</b>	<b>Bond Funds</b>	<b>Special Construction</b>	<b>Total</b>	<b>Weighted Average Maturity (Years)</b>
Cash and cash equivalents	\$ 91,812	\$ 8,036	\$ 3,014	\$ 102,862	-
Securities from Agencies Chartered by Congress	-	<u>46,542</u>	<u>68,315</u>	<u>114,857</u>	1.17
	<u>\$ 91,812</u>	<u>\$ 54,578</u>	<u>\$ 71,329</u>	<u>\$ 217,719</u>	<u>0.66</u>

Investments of \$56.3 million and \$91.6 million at June 30, 2010 and 2009, respectively, in U.S. Treasury Investments and Securities from Agencies Chartered by Congress are reported at fair value. Investments of \$18.1 million and \$23.3 million at June 30, 2010 and 2009, respectively, in U.S. Treasury investments, Securities from Agencies Chartered by Congress, commercial paper and certificates of deposit are reported at cost.

The net decrease in the fair value of investments during fiscal year 2010 was \$1.6 million. This amount takes into account all changes in fair value (including purchases and sales) that occurred during the year. The unrealized gain on investments held at June 30, 2010, was \$758 thousand.



**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2010 AND 2009

**3. CASH AND INVESTMENTS (continued)**

***Custodial Credit Risk*** – As of June 30, 2010 and 2009, NES' cash held by financial institutions was \$123.0 million and \$102.9 million, respectively. Bank balances for such accounts totaled \$106.4 million and \$92.7 million, respectively. Deposits in financial institutions are required by State of Tennessee ("State") statute to be secured and collateralized by the institutions. The collateral must meet certain requirements and have a total minimum market value of 105 percent of the value of the deposits placed in the institutions less the amount protected by federal depository insurance. Collateral requirements are not applicable for financial institutions that participate in the State's collateral pool. As of June 30, 2010 and 2009, all of NES' deposits were held by financial institutions, which participate in the bank collateral pool administered by the State Treasurer. Participating banks determine the aggregated balance of their public-fund accounts for the Metropolitan Government. The amount of collateral required to secure these public deposits is a certain percentage set by the State, depending on the financial institution, and must be at least that percentage of the average daily balance of public deposits held. Collected securities required to be pledged by the participating banks to protect their public-fund accounts are pledged to the State Treasurer on behalf of the bank collateral pool. The securities pledged to protect these accounts are pledged in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under this additional assessment agreement, public-fund accounts covered by the pool are considered to be insured for purposes of credit risk disclosure.

***Credit Risk*** – NES is authorized to invest in obligations of the U.S. Treasury and U.S. governmental agencies, securities from agencies chartered by Congress, certificates of deposit, commercial paper rated A1 or equivalent and bonds of the State of Tennessee. Each of these investments is registered or held by NES or its agent in NES' name.

***Concentration of Credit Risk*** – NES has a policy prohibiting investment of greater than \$5 million or 20 percent of the total investment portfolio in any one issue, except for the U.S. Government or any of its agencies. In 2010, more than 5 percent of NES' investments are in Securities from Agencies Chartered by Congress and a Public Fund Trust. These investments are 41.8 percent and 58.2 percent, respectively, of NES' total investments. In 2009, more than 5 percent of NES' investments are in Securities from Agencies Chartered by Congress and a Public Fund Trust. These investments are 56.4 percent and 43.6 percent, respectively, of NES' total investments.

***Interest Rate Risk*** – NES restricts its investments to maturities less than two years from the date of settlement as a means of managing exposure to fair value losses arising from changes in interest rates.

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**4. LONG-TERM DEBT**

Long-term debt for the year ended June 30, 2010, is as follows (\$000 omitted):

	Balance June 30, 2009	Deductions/ Repayments	Additions/ Amortization/ Accretion	Balance June 30, 2010
Electric System Revenue Bonds, 1996 Series A, bear interest at rates from 5.5% to 6%, maturing through May 15, 2013, interest paid semiannually.	\$ 40,642	\$ (5,881)	\$ (4,933)	\$ 29,828
Electric System Revenue Bonds, 1998 Series A, bear interest at rates from 5.125% to 5.40%, maturing through May 15, 2023, interest paid semiannually.	22,149	-	1,212	23,361
Electric System Revenue Bonds, 1998 Series B, bear interest at rates from 4.75% to 5.50%, maturing through May 15, 2017, interest paid semiannually.	33,189	-	92	33,281
Electric System Revenue Bonds, 2001 Series A, bear interest at rates from 4.50% to 5.125%, maturing through May 15, 2017, interest paid semiannually.	104,890	(1,970)	17	102,937
Electric System Revenue Bonds, 2001 Series B, bear interest at 5.50%, maturing through May 15, 2014, interest paid semiannually.	18,565	-	(25)	18,540
Electric System Revenue Bonds, 2004 Series A, bear interest at rates from 4.50% to 5.00%, maturing through May 15, 2029, interest paid semiannually.	109,375	-	4	109,379
Electric System Revenue Bonds, 2008 Series A, bear interest at rates from 3.25% to 5.00%, maturing through May 15, 2033, interest paid semiannually.	109,589	(2,685)	(214)	106,690
Electric System Revenue Bonds, 2008 Series B, bear interest at rates from 3.25% to 5.00%, maturing through May 15, 2023, interest paid semiannually.	<u>82,509</u>	<u>(4,345)</u>	<u>(208)</u>	<u>77,956</u>
	520,908	<u>\$ (14,881)</u>	<u>\$ (4,055)</u>	501,972
Less current portion of long-term debt	<u>(14,881)</u>			<u>(14,830)</u>
	<u>\$ 506,027</u>			<u>\$ 487,142</u>

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**4. LONG-TERM DEBT (continued)**

Long-term debt for the year ended June 30, 2009, is as follows (\$000 omitted):

	Balance June 30, 2008	Deductions/ Repayments	Additions/ Amortization/ Accretion	Balance June 30, 2009
Electric System Revenue Bonds, 1996 Series A, bear interest at rates from 5.5% to 6%, maturing through May 15, 2013, interest paid semiannually.	\$ 50,846	\$ (6,265)	\$ (3,939)	\$ 40,642
Electric System Revenue Bonds, 1998 Series A, bear interest at rates from 5.125% to 5.40%, maturing through May 15, 2023, interest paid semiannually.	21,000	-	1,149	22,149
Electric System Revenue Bonds, 1998 Series B, bear interest at rates from 4.75% to 5.50%, maturing through May 15, 2017, interest paid semiannually.	33,069	-	120	33,189
Electric System Revenue Bonds, 2001 Series A, bear interest at rates from 4.50% to 5.125%, maturing through May 15, 2017, interest paid semiannually.	106,767	(1,880)	3	104,890
Electric System Revenue Bonds, 2001 Series B, bear interest at 5.50%, maturing through May 15, 2014, interest paid semiannually.	18,582	-	(17)	18,565
Electric System Revenue Bonds, 2004 Series A, bear interest at rates from 4.50% to 5.00%, maturing through May 15, 2029, interest paid semiannually.	109,372	-	3	109,375
Electric System Revenue Bonds, 2008 Series A, bear interest at rates from 3.25% to 5.00%, maturing through May 15, 2033, interest paid semiannually.	112,348	(2,500)	(259)	109,589
Electric System Revenue Bonds, 2008 Series B, bear interest at rates from 3.25% to 5.00%, maturing through May 15, 2023, interest paid semiannually.	<u>85,990</u>	<u>(3,230)</u>	<u>(251)</u>	<u>82,509</u>
	537,974	<u>\$ (13,875)</u>	<u>\$ (3,191)</u>	520,908
Less current portion of long-term debt	<u>(13,875)</u>			<u>(14,881)</u>
	<u>\$ 524,099</u>			<u>\$ 506,027</u>

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**

NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**4. LONG-TERM DEBT (continued)**

NES issues Revenue Bonds to provide funds primarily for capital improvements and for refundings of other bonds. All bond issues are secured by a pledge and lien on the net revenues of NES on parity with the pledge established by all bonds issued. Annual maturities on all long-term debt and related interest are as follows for each of the next five fiscal years and in five-year increments thereafter (\$000 omitted):

	<u>Principal</u>	<u>Interest</u>
2011	\$ 19,826	\$ 24,087
2012	20,960	23,134
2013	22,056	22,071
2014	23,020	21,041
2015	24,144	20,014
2016-2020	135,337	82,543
2021-2025	144,854	48,159
2026-2030	91,134	16,642
2031-2033	<u>20,641</u>	<u>2,009</u>
Total	<u>\$ 501,972</u>	<u>\$ 259,700</u>

The Board has sufficient debt capacity and a strong financial position. Therefore, the tax-exempt bond market is expected to be a future source of liquidity to supplement the cash flow from operations. On June 27, 2008, the Board closed on the sale of the Metropolitan Government of Nashville and Davidson County, Tennessee, Electric System Revenue Bonds, 2008 Series A and B. The purpose of the 2008 Series A Bonds was to reimburse NES for a portion of the 2008 capital expenditures and to fund approximately 50 percent of NES' projected \$219 million Capital Budget for the fiscal years ending June 30, 2009, through June 30, 2011. The remainder is being funded with operating revenues. The par amount of the 2008 Series A Bonds, \$109.2 million, plus original issue premium, less underwriter discount, cost of issuance, and a deposit to the debt service reserve fund netted proceeds in the amount of \$111.8 million of which \$110 million was deposited into the Special Construction Fund, \$1.6 million in the Debt Service Reserve Fund and \$225 thousand into the General Fund. The 2008 Series B Bonds were being offered to refund \$74.4 million aggregate principal amount of the 1998 Series A Bonds maturing May 15, 2015, 2016 and 2023, and to refund \$13.2 million aggregate principal amount of 1998 Series B Bonds maturing on May 15, 2009, 2010 and 2011. During fiscal year 2010, NES drew down \$35.7 million from these funds for capital expenditures. The remaining proceeds will be drawn down quarterly over the next year.

The following bond issues have been defeased through advanced refundings; therefore, the balances indicated, which are still outstanding at June 30, 2010, do not appear as liabilities on the Board's Statement of Net Assets:

	<u>Amounts Outstanding</u>
1998 Series A Bonds	\$ 74,430,000
1998 Series B Bonds	4,625,000

**ELECTRIC POWER BOARD OF THE METROPOLITAN GOVERNMENT  
OF NASHVILLE AND DAVIDSON COUNTY**

NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009

**4. LONG-TERM DEBT (continued)**

NES had a \$25 million unsecured line-of-credit in 2010 and 2009 to be used for purchased power in case of a natural disaster. Borrowings under this line-of-credit bear a negotiated interest rate. At June 30, 2010 and 2009, there were no borrowings outstanding under this line-of-credit.

**5. OTHER NON-CURRENT LIABILITIES**

NES' other non-current liabilities consist primarily of TVA energy conservation program loans and customer contributions. The following table shows the activity for the year (\$000 omitted):

<u>June 30, 2009</u>	<u>Repayments</u>	<u>Additions</u>	<u>June 30, 2010</u>
\$ 3,342	\$ (6,788)	\$ 7,277	\$ 3,831
<u>June 30, 2008</u>	<u>Repayments</u>	<u>Additions</u>	<u>June 30, 2009</u>
\$ 3,926	\$ (3,849)	\$ 3,265	\$ 3,342

NES is a fiscal intermediary for the TVA energy conservation programs whereby loans are made to NES' customers to be used in connection with TVA's Residential Energy Services Program. Pursuant to the terms of an agreement with TVA, the energy conservation loans made to NES' customers are funded and guaranteed by TVA.

**6. PENSION PLAN**

The Nashville Electric Service Retirement Annuity and Survivors' Plan (the "Plan") is a single employer defined benefit pension plan administered by NES. The Plan provides retirement and survivors' benefits to members and beneficiaries. Cost-of-living adjustments are provided to members and beneficiaries annually. The Charter of the Metropolitan Government assigns the authority to establish and amend benefit provisions to NES. The Plan is not required to issue a separate financial report.

All full-time regular employees under age 65 are eligible to participate in the Plan. The vesting provision of the Plan provides for five-year cliff vesting. NES employees who retire at or after age 65 are entitled to annual retirement benefits payable monthly for life in an amount equal to 2 percent of final average compensation multiplied by years in the Plan not in excess of 35 years. Final average compensation is the average compensation in the 36 consecutive months in which compensation is highest. Unused sick leave may be used to increase credited service and benefit percentage under certain circumstances. Early retirement is an option beginning at age 55 with 15 years of credited service or at age 50 with 30 years of credited service with an actuarially reduced monthly benefit.

If the participant has attained age 55, and his/her age plus service is 85 or greater, then there is no reduction for early receipt of the benefit. However, a participant cannot use accumulated sick leave to increase effective age to meet the requirements for this unreduced benefit. For a participant with 25 or more years of service, the minimum pension benefit is \$1,600 per month.

The contribution requirements of NES are established and may be amended by NES. The Plan is currently non-contributory. NES' practice is to typically fund at least the minimum contribution for

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**6. PENSION PLAN (continued)**

a 30-year funding level. The current rate is 34.21 percent of annual covered payroll. NES contributed 100 percent of the required contribution for the Plan years 2010 and 2009.

The annual required contribution for the current year was determined as part of the April 1, 2009, actuarial valuation using the frozen initial liability method. The actuarial assumptions included (a) 8.0 percent investment rate of return and (b) projected salary increases of 4.5 percent. Both (a) and (b) included an inflation component. The assumptions include cost-of-living postretirement benefit increases equal to 2 percent per year. The actuarial value of Plan assets is determined using techniques that smooth the effects of short-term volatility in the market value of investments over a three-year period. The unfunded actuarial accrued liability is being amortized over 30 years. The required schedule of funding progress below presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

A change was made in the plan funding method effective April 1, 2009, whereby the amortization period was reset to a 30-year period beginning April 1, 2009. The result of this funding method change was a decrease in the normal cost of the plan of \$11.0 million and an increase in the plan's actuarial accrued liability of \$120.5 million.

Schedule of employer contributions for the past three years is shown below (\$000 omitted):

Plan Year	Annual Required Contribution	Percentage Contributed
2010	\$ 23,765	100%
2009	16,614	100%
2008	15,203	100%

Schedule of funding progress for the past three years is shown below (\$000 omitted):

Actuarial Valuation Date	Actuarial Value of Assets	Actuarial Accrued Liability (AAL) Entry Age	Unfunded Actuarial Accrued Liability (UAAL)	Funded Ratio	Covered Payroll	Unfunded Actuarial Accrued Liability as a Percent of Covered Payroll
	(a)	(b)	(b-a)	(a/b)	(c)	(b-a)/c
4/1/2010	\$ 254,919	\$ 419,353	\$ 164,435	0.61	\$ 66,879	245.87%
4/1/2009	222,571	400,759	178,188	0.56	65,694	271.24%
4/1/2008	284,387	343,574	59,187	0.83	61,242	96.65%

In 1994, NES established a non-qualified Supplemental Executive Retirement Plan (the "SERP"). The SERP was limited to certain employees of NES. Benefits accrued at the rate of 5 percent of salary for each year of credited service not to exceed 12 years and vests at the rate of 20 percent for each year of service, reduced by the percentage accrued and vested under NES' qualified plan. Effective April 1, 2005, the Board merged the SERP with the NES Retirement Annuity and Survivors' Benefit Plan. Adding the SERP benefits to the Plan increased the funding requirements for the Plan, but the amounts that had accumulated in the SERP Trust were transferred to the Plan in order to offset those increased costs. Future payments that would have been made into the SERP Trust will be directed into the Plan. At the time of conversion, no benefits had been paid from the SERP. Any change in funding requirements is reflected in the above schedule.

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**7. DEFERRED COMPENSATION PLAN**

NES has a deferred compensation plan (the "Plan") created in accordance with Internal Revenue Code ("IRC") Section 457. The Plan, which is available to all full-time employees, permits employees to defer a portion of their salary until future years. Employees may contribute up to the legal limit of their compensation to the Plan with NES providing a matching contribution of up to 3 percent of compensation. The Plan provides that assets or income of the Plan shall be used for the exclusive purpose of providing benefits for participants and their beneficiaries or defraying reasonable expenses of administration of the Plan. Since the assets of the Plan are held in custodial and annuity accounts for the exclusive benefit of Plan participants, the related assets of the Plan are not reflected on the statements of net assets. Employees contributed \$3.3 million and NES contributed \$1.8 million to the Plan during each of the years ended June 30, 2010 and 2009.

**8. POST-EMPLOYMENT BENEFITS**

In addition to the pension benefits described in Note 6 and the deferred compensation benefits described in Note 7, NES provides post-retirement medical, dental, and life insurance benefits to all employees who retire from NES under the provisions of the qualified plan and supplemental executive retirement plan. Medical and dental benefits are also provided to their spouses. As of June 30, 2010, approximately 509 retirees meet those eligibility requirements. Expenses for these post-retirement benefits have previously been recognized as retirees report claims. Those incurred claims totaled \$9.7 million and \$10.1 million for the years ended June 30, 2010 and 2009, respectively. During the year ended June 30, 2008, NES implemented the provisions of GASB Statement No. 45 titled "Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions." These provisions were applied prospectively with respect to NES' Other Post-Employment Benefits (OPEB) Plan. GASB Statement No. 45 requires the accrual of OPEB obligations over the working careers of plan members rather than as claims are incurred. The total expenses that were recognized were \$17.8 million and \$15.4 million for the years ended June 30, 2010 and 2009, respectively.

The NES OPEB Plan is a single-employer defined benefit plan funded through an irrevocable trust that was established during the year ended June 30, 2008. The Charter of the Metropolitan Government assigns the authority to establish and amend benefit provisions to NES. The Plan is not required to issue a separate financial report.

NES' annual OPEB cost (expense) is calculated based on the annual required contribution (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and to amortize any unfunded actuarial liabilities (or funding excess) over a 30-year period beginning April 1, 2009. The current rate is 26.18 percent of annual covered payroll. NES contributed 100 percent of the required contribution for the Plan year.

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events in the future. Amounts determined regarding the funded status of the plan and the annual required contributions of NES are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future. The required schedule of funding progress presented below provides multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarially accrued liability for benefits.

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**8. POST-EMPLOYMENT BENEFITS (continued)**

Projections of benefits are based on the substantive plan (the plan as understood by NES and plan members) and include the types of benefits in force at the valuation date and the pattern of sharing benefit costs between NES and the plan members to that point. Actuarial calculations reflect a long-term perspective and employ methods and assumptions that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets. Significant methods and assumptions were as follows:

Actuarial valuation date: April 1, 2010

Actuarial cost method: Entry age, normal method

Amortization method: Level percentage of pay, open

Remaining amortization period: 30 years, closed

Asset valuation method: Adjust expected assets on the valuation date toward market value of assets by an amount equal to one-third of the difference between expected and market asset values

The actuarial assumptions included (a) 8.0 percent investment rate of return and (b) projected salary increases of 4.5 percent. Both (a) and (b) included an inflation component. The assumptions include health care cost trend rate increases equal to 5 percent per year.

Schedule of employer contributions for the past three years is listed below:

Plan Year	Annual Required Contribution	Percentage Contributed
2010	\$ 17,776,342	100%
2009	15,382,816	100%
2008	15,618,849	100%

Schedule of funding progress for the past three years is shown below (\$000 omitted):

Actuarial Valuation Date	Actuarial Value of Assets	Actuarial Accrued Liability (AAL) Entry Age	Unfunded Actuarial Accrued Liability (UAAL)	Funded Percentage	Covered Payroll	Unfunded Actuarial Accrued Liability as a Percent of Covered Payroll
	(a)	(b)	(b-a)	(a/b)	(c)	(b-a)/c
4/1/2010	\$ 22,532	\$ 248,269	\$ 225,737	9.10	\$ 69,216	326.1%
4/1/2009	12,894	243,925	231,031	5.30	68,775	335.9%
4/1/2008	9,031	212,858	203,827	4.20	64,890	314.1%



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**9. LEASES**

Total rental expense entering into the determination of net operating income amounted to approximately \$1.2 million and \$1.1 million in 2010 and 2009, respectively. Rental expense consists primarily of payments for facilities rental and leasing arrangements for software licensing. NES leases these facilities and software under various cancelable lease agreements. Rental income is received under pole-attachment leases, which are accounted for as operating leases. These leases are cancelable. Therefore, future minimum rentals under these leases are not significant. Rental income from this source totaled \$2.5 million and \$2.4 million for the years ended June 30, 2010 and 2009, respectively.

**10. RISK MANAGEMENT AND LIABILITY**

NES is exposed to various risks of loss related to torts; theft or damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. NES is an agency of the Metropolitan Government and is covered under the Tennessee Governmental Tort Liability Act, TCA 29-20-101, et al, (the "Act") and is self-insured under the act for tort liability. NES is immune from any award or judgment for death, bodily injury and/or property damage in excess of the limits as set fourth in the Act. Therefore, NES has not secured insurance coverage in excess of such limits. NES is a participant in the Metropolitan Government Insurance Pool (the "Pool") for coverage of most property losses. The Pool is currently operated as a common risk management and insurance program for several public entities, including NES, the Metropolitan Nashville Airport Authority, the Metropolitan Transit Authority and the Department of Water and Sewerage Services. The Pool is self-sustaining through member premiums. NES subrogates for all losses paid out for the negligence of other parties.

NES is self-insured for employee dental claims and self-insured up to \$100,000 for employee medical claims. The changes in the insurance reserves for medical and dental benefits for the years ended June 30, 2010 and 2009, are as follows (\$000 omitted):

Balance—June 30, 2008	\$ 1,795
Payments	(19,973)
Incurred claims	<u>20,260</u>
Balance—June 30, 2009	2,082
Payments	(18,863)
Incurred claims	<u>18,545</u>
Balance—June 30, 2010	<u>\$ 1,764</u>

NES continues to carry commercial insurance for all other risks of loss, including a retention with excess workers' compensation coverage and employee health and accident insurance. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

NES is party to various lawsuits filed against it in the normal course of business. Management does not believe that damages, if any, arising from outstanding litigation, will have a material effect on the financial position of NES.

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**11. RELATED PARTY TRANSACTIONS**

NES had related party balances and transactions as a result of providing electric power to the Metropolitan Government and entities of the Metropolitan Government, as well as making tax-equivalent payments to the Metropolitan Government and other payments to entities of the Metropolitan Government. These balances and transactions as of and for the years ended June 30, 2010 and 2009, are summarized as follows (\$000 omitted):

	2010	2009
Balances:		
Accounts receivable	\$ 2,093	\$ 2,926
Accounts payable	8	75
Transactions:		
Commercial and industrial revenue—Metropolitan Government Entities	50,465	55,343
Street and highway lighting revenue—Metropolitan Government Entities	5,519	6,053
Tax equivalents operating expense—Metropolitan Government Entities	25,006	24,334

**12. FAIR VALUE OF FINANCIAL INSTRUMENTS**

Required disclosures concerning the estimated fair value of financial instruments are presented below. The estimated fair value amounts have been determined based on NES' assessment of available market information and appropriate valuation methodologies. The following table summarizes required fair value disclosures and measurements at June 30, 2010 and 2009 (\$000 omitted):

	Carrying Amount	Estimated Fair Value	Fair Value Measurements at Reporting Date Using			
			Assets/ Liabilities Measured at Fair Value	Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<u>June 30, 2010</u>						
Cash, cash equivalents and investments	\$197,434	\$197,434	\$197,434	\$197,434	\$ -	\$ -
Long-term debt	501,972	471,795	-	-	-	-
<u>June 30, 2009</u>						
Cash, cash equivalents and investments	\$217,719	\$217,719	\$217,719	\$217,719	\$ -	\$ -
Long-term debt	520,908	548,071	-	-	-	-

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**12. FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)**

The following methods were used to estimate fair value of each class of significant financial instruments:

***Cash and Cash Equivalents (both restricted and nonrestricted), Accounts Receivable, Accounts Payable, and Accrued Expenses*** - Carrying amount approximates fair value due to the short-term nature of those instruments.

***Investments (both restricted and unrestricted)*** - Fair value is estimated based upon quoted market prices, where available, and on Level 2 inputs.

***Long-term Debt*** - Fair value is estimated based upon market prices, and discounted cash flow analysis based on the current incremental borrowing rate.

The fair value estimates presented herein are based on pertinent information available to management as of June 30, 2010. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of the financial statements since that date, and current estimates of fair value may differ significantly from the amounts presented herein.

**13. EXTRAORDINARY LOSS – FLOOD**

NES experienced significant damage and loss in connection with heavy rainfall and flooding in the Metro Nashville/Davidson County area in early May 2010. The flooding resulted in the declaration of a Federal Disaster area by the Federal Emergency Management Agency. Damages, net of estimated reimbursement, in the total amount of \$2.1 million were recorded as an extraordinary loss as of June 30, 2010, to reflect the unusual and infrequent nature of the damage and related loss to NES' assets and the associated costs of restoration, repair and replacement. The extraordinary loss of \$2.1 million was made up of \$1.0 million in expenditures in excess of the estimated \$5.3 million receivable from insurance and government disaster assistance grants and a \$1.1 million impairment loss on capital assets.

**14. SUBSEQUENT EVENTS**

NES has evaluated subsequent events through October 29, 2010, the issuance date of the financial statements, and has determined that there are no subsequent events that require disclosure.



NASHVILLE ELECTRIC SERVICE

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